



## International Partners

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Yasushi Santo  
YS Energy Research

As principal of YS Energy Research, Yasushi Santo offers consulting services in the field of energy use and renewable energy. He is also a visiting professor at the Kwansai Gakuin University's Graduate School of Policy Study. Santo has translated many energy- and environment-related books into Japanese, the latest of which was "Small Is Profitable," written by Amory B. Lovins, CEO of the Rocky Mountain Institute in Snowmass, Colorado. After graduating from the University of Tokyo's Law Department in 1961, Santo joined the staff of Osaka Gas Company, where he initially worked in the fields of human resources, business system analysis for main-frame computers, and public relations and marketing. He later served as manager of research in the corporate planning office and as general manager of the utility's international business department. In addition, in 1966, Santo studied at the University of Michigan's Graduate School of Business Administration as Fulbright Scholar, served as field-test manager in the late 1970s for the test of a 40-kilowatt phosphoric acid fuel cell unit, served as the general manager of Osaka Gas' London office for four years in the mid 1980s, and managed the utility's Research Institute for Culture, Energy, and Life. He also served as a board member of GreenEnergy.com for five years.

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Delta Energy and Environment provides specialist consultancy, research, and analysis in the decentralised power generation, cogeneration, and renewable energy sectors. Delta was established in January 2004 by three directors who are internationally recognised experts in these fields. Together they have 35 years of industry experience.

Based in the UK and Belgium, Delta delivers a range of objective, high-quality products and services to energy companies, equipment manufacturers and developers, governments, project developers, finance institutions, and others. Our extensive international network helps us serve clients around the world.

Delta provides bespoke consultancy as well as information and research products. Examples of services include:

- Assisting commercial-sector clients with issues from market entry strategies to technology and economic assessments
- Producing international and national market analyses, assessments, and projections for both OECD and emerging markets
- Providing policy advice and analysis for public-sector clients and industry associations
- Operating the *Micro-CHP Service*

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