

## Benchmarking DSM Savings as a Percentage of Utility Sales

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March 12, 2019

Using data from <u>E Source DSM Insights</u>—our tool containing data on demand-side management (DSM) program goals, budgets, spending, and savings from DSM regulatory filings—we analyzed average portfolio savings as a percentage of sales. Check out this infographic to see which utilities have achieved average annual energy savings of at least 2% and which utilities are on track to meet this goal over 10 consecutive years.

Need help benchmarking your demand-side management (DSM) measures, programs, or portfolio? E Source makes it easy! <u>Contact us</u> to learn how.

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